



**Seminar**  
**European Defence Procurement**

Maastricht (NL)  
23 - 24 November 2009

Organised by the  
European Institute of Public Administration (EIPA)

**For background information on public procurement in Europe and EIPA activities  
related to public procurement, please consult:**

<http://www.eipa.eu/en/topics/show/&tid=30>

**or contact:**

*Ms Dorina Claessens, Programme Organiser, EIPA*  
P.O. Box 1229, NL-6201 BE Maastricht  
T +31 43 329 63 37 - F +31 43 329 62 96 - E [d.claessens@eipa.eu](mailto:d.claessens@eipa.eu)



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## INTRODUCTION

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The European Institute of Public Administration is organising a seminar on European Defence Procurement, at its premises in Maastricht (NL) on 23 - 24 November 2009.

**Objectives:**

The objective of this seminar is to examine current legislative developments and initiatives in defence procurement at the European level and to discuss the need to open up national defence markets to Europe-wide competition. With the entry into force of the new directive on defence and security procurement (Directive 2009/81/EC) on 21 August 2009, this seminar will explain and analyse the new provisions that were introduced. Furthermore, new initiatives by the European Defence Agency, the issue of collaborative defence procurement, as well as the perspectives of industry and practitioners in procuring for defence will be presented and discussed during this seminar.

**Method:**

There will be a series of presentations by officials, academics and other experts, followed by discussions. Participants will be encouraged to exchange views and experiences.

**Target group:**

The seminar is intended for public officials from the EU Member States, Candidate Countries and European Institutions. The seminar should also be of interest to industry and service providers in the defence sector, as well as to academics, lawyers and other persons working in this field.

**Languages:**

The seminar will be conducted in English, with simultaneous interpretation into French. *Please note that interpretation will be subject to a minimum number of participants requiring translation. Please indicate your language of preference on the registration form.*



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## PROVISIONAL PROGRAMME

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### Monday 23 November 2009

- 09.15            **Welcome and introduction to the seminar**  
*Ms Rita Beuter*, Senior Expert, EIPA, Maastricht (NL)
- 09.30            **European public procurement rules – The Public Sector Directive 2004/18/EC**  
*Ms Rita Beuter*
- 10.15            Coffee break
- 10.45            **Directive on Defence and Security Procurement (Directive 2009/81/EC)**  
*Dr Burkard Schmitt*, Defence Expert, C3 – Formulation and Enforcement of Public Procurement Law III, DG Internal Market and Services, European Commission, Brussels (BE)
- 12.15            Lunch
- 13.45            **Remedies in the field of defence procurement**  
*Mr Ákos Nagy*, Legal and Policy Affairs Officer, C2 – Formulation and Enforcement of Public Procurement Law II, DG Internal Market and Services, European Commission, Brussels (BE)
- 14.45            Coffee break
- 15.15            **Assessment of the European legal framework for defence procurement**  
*Dr Martin Trybus*, Professor, School of Law, University of Birmingham (UK)



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- 16.45 Break
- 17.00 **Collaborative defence procurement: challenges and possibilities**  
*Mr Baudouin Heuinckx*, Public Procurement Research Group, University of Nottingham (UK)
- 18.15 End of first seminar day
- 20.00 Dinner

**Tuesday 24 November 2009**

- 09.15 **Initiatives of the European Defence Agency in the field of defence procurement**  
*Mr Arturo Alfonso-Meiriño*, Director, Industry and Market Directorate, European Defence Agency, Brussels (BE)
- 10.45 Coffee break
- 11.15 **Challenges in procuring for defence – A practical view**  
*Mr John Clayton*, John Clayton Associates Limited, Gloucestershire (UK)
- 12.15 Break
- 12.30 **Development of a European defence market - A view from industry**  
*Mr Jean-Charles Boulat*, European Governments Contracts Director, France Corporate Department, Thales Headquarters, Neuilly (FR)
- 13.30 **Evaluation of the seminar**
- 13.45 Lunch and end of the seminar



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## GENERAL INFORMATION

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### ***Programme***

The programme will commence on Monday 23 November at 09.15 hrs and finish on Tuesday 24 November at 13.45 hrs.

### ***Seminar venue***

The seminar will take place in the Green Conference Room (1.45) at the European Institute of Public Administration, O.L. Vrouweplein 22, 6211 HE Maastricht (NL), T +31 43 329 62 22, F +31 43 329 62 96.

### ***Working language***

The seminar will be conducted in English with simultaneous interpretation into French. *Please note that interpretation will be subject to a minimum number of participants requiring translation. Please indicate your language of preference on the registration form.*

### ***Fee***

The participation fee is € 850 and includes documentation, two lunches, dinner on Monday and refreshments. Accommodation and travel costs are at the expense of the participants or their administration.

EIPA offers its members a reduction of 10% of the registration fee. This reduction is available to all civil servants working for one of EIPA's member countries (i.e. AT, BE, BG, CY, CZ, DK, EE, FI, FR, DE, GR, HU, IE, IT, LT, LU, MT, NL, PL, PT, ES, SE, UK).

Officials of EU Institutions, bodies and Agencies which have signed a framework contract under LOT 8 are entitled to a 20% discount. This applies to officials coming from the following EU Institutions: European Commission, European Parliament, Committee of the Regions, Council of the European Union, European Economic and Social Committee; and European Agencies: Translation Centre (CDT), European Centre for the Development of Vocational Training (Cedefop), Education, Audiovisual and Culture Executive Agency (EACEA), European Agency for Reconstruction (EAR), European Environment Agency (EEA), European Food Safety Agency (EFSA), European Monitoring Centre for Drugs and Drug Addiction (EMCDDA), European Medicines Agency (EMA), European Railway



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Agency (ERA), European Training Foundation (ETF), European Union Agency for Fundamental Rights (FRA), Executive Agency for Competitiveness and Innovation (EACI), European Agency for Safety and Health at Work (OHSA). Other EU agencies not listed above may benefit from this discount through DG ADMIN, European Commission.

If you are eligible for a discount, please tick the box in the registration form. Please note that reductions cannot be accumulated. For more information, please visit [EIPA's website](http://www.eipa.eu) (www.eipa.eu → FAQ-special discounts).

### ***Hotel reservations***

The European Institute of Public Administration will be pleased to make reservations for you at a hotel in Maastricht. We have made a block booking at the following two hotels in Maastricht:

Hotel Derlon	****	<a href="http://www.derlon.nl">www.derlon.nl</a>	€ 125,00 p.p.p.n.
Hotel Beaumont	****	<a href="http://www.beaumont.nl">www.beaumont.nl</a>	€ 99,77 p.p.p.n.

All mentioned hotel prices are including breakfast and tourist tax. Should you wish to make use of this possibility, please indicate the name of the hotel and the dates of arrival and departure on the registration form. Payment is to be made directly and personally to the hotel on checking out. Please note that if you register after the closing date, hotel reservations cannot be guaranteed.

### ***Meals***

The lunches will be served at the Institute's restaurant. The dinner on Monday evening will take place at a restaurant on walking distance from EIPA. Should you require a special menu (e.g. vegetarian, diabetic), please inform the Programme Organiser so that this can be arranged.



### ***Registration***

Kindly complete the registration form and return it **before 13 November 2009** to Ms Dorina Claessens, Programme Organiser, European Institute of Public Administration, P.O. Box 1229, 6201 BE Maastricht (NL), T +31 43 329 63 37, F +31 43 329 62 96, E [d.claessens@eipa.eu](mailto:d.claessens@eipa.eu).

You can also submit the online registration form which can be found on [EIPA's web site](http://www.eipa.eu) (www.eipa.eu → training & research). Your name and address will be part of EIPA's database for our mailing purpose only. If you do not want to be informed about our procurement and PPP activities in the future, please tick the box on the registration form.

### ***Confirmation***

Confirmation of registration will be forwarded to participants on receipt of the completed registration form.

### ***Payment***

Prior payment is a condition for participation. Please indicate the method of payment on the registration form. In any case, the participant or his/her administration will receive an invoice for the payment of the registration fee. For cancellations received after the date indicated on the registration form we will have to charge an administration fee of € 150 unless a replacement participant is found.

### ***Cancellation policy***

EIPA reserves the right to cancel the seminar up to two weeks before the starting date. EIPA accepts no responsibility for any costs incurred (travel, hotel, etc.). For EIPA's cancellation policy, please visit our [website](#) (legal notice).

# REGISTRATION FORM

## *European Defence Procurement*

Maastricht, 23 - 24 November 2009

Surname: \_\_\_\_\_ Title: \_\_\_\_\_

First name: \_\_\_\_\_ M / F

Current position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Department: \_\_\_\_\_

Work address: \_\_\_\_\_

Postal code & town: \_\_\_\_\_ Country: \_\_\_\_\_

Tel. no. (work): \_\_\_\_\_ Fax no.: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Language preference  English  French

### **PAYMENT - p:\0930804**

**The participation fee includes participation in the seminar, documentation, 2 lunches, 1 dinner and beverages** **€ 850**

*Discount (Please check first the conditions at [www.eipa.eu](http://www.eipa.eu) (FAQ – special discounts))* *discount*

**Bank transfer**

The participants or their administration will receive an invoice for the payment of the registration fee.

*Invoice address (if different from the abovementioned address):*

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*E-mail:* .....

**Credit card**

Visa Card

Eurocard/Mastercard

American Express Card

Card no.: ..... Expiry date: ...../.....

Name Card holder: ..... (in case this differs from above)

Address Card holder: ..... (in case this differs from above)

Postal code: ..... Country: ..... (in case this differs from above)

Card Validation Code: ..... (this refers to the last three digits of the number on the BACK of your card)

(Exempt from VAT by virtue of Article 11, para. 1 (o), subpara. 2 of the Dutch Law on VAT of 1968)

### **HOTEL RESERVATION**

Please reserve hotel accommodation for me at hotel:  Beaumont  Derlon

**Date of arrival:**

**Date of departure:**

**No. of nights:**

No hotel reservation required

### **MEALS**

Lunch Day 1  will attend  will not attend Dinner Day 1  will attend  will not attend

Lunch Day 2  will attend  will not attend Vegetarian  yes → fish allowed? .....

As the number of places is limited, please return the completed registration form **before 13 November 2009** to:

**Ms Dorina Claessens, European Institute of Public Administration, P.O. Box 1229,  
NL-6201 BE Maastricht, T +31 43 3296337, F +31 43 3296 296, E d.claessens@eipa.eu**

Your name and address will be part of EIPA's database for our mailing purpose only.

Please tick  if you do not want to be informed about our Procurement and PPP activities in the future